

BECOMING A POWERFUL 3D SERVICE PROVIDER WITH UNIONFAB

- UNLIMITED ACCESS TO UNIONFAB AI SYSTEM & SOFTWARE
- UNLIMITED ACCESS TO UNIONFAB META FACTORIES & TECHNICAL SUPPORT.
- UNLIMITED ACCESS TO UNIONFAB 3D PRINTING ORDERS.
- BENEFIT FROM UNIONFAB CAPITAL INVESTMENT PROGRAMME.

CHINA'S LARGEST 3D PRINTING MANUFACTURER.



Become a Manufacture Partner With Unionfab ONLINE WEBINAR

Time : 15th February 2023 15:00 GMT | 10:00 EST

Watch the webinar's replays : <https://www.airmeet.com/event/6c264030-a15d-11ed-be45-51f14ce1bd61>

STEPS OF BECOMING UNIONFAB'S PARTNER

- 1. Contact Partner Manager**
Send A Email to hello@unionfab.com to get **Partner Agreement Files** or for further inquiries.
- 2. Sign Partnership Agreement**
After the partnership agreement is signed. **We will ship to partners Free Materials Samples Parts**
- 3. Set Your Account**
Afterwards, sign-up on www.unionfab.com Then, we will set your account as a partner account, enabling you to enjoy all the benefits of our partner. **In addition, we will also offer free on boarding training on how to use our system.**
- 4. Start to Quote**
We will assign a **Customer Service Manager** to you. To assist and support in manual quoting, technical support and after-sales service

聊天
享受与这个会议上中人们的互动!

Sebastian Staudenmaier
7 days ago
Bye

7 days ago

Thank you

Felix Jen
7 days ago
Congrats!

Allen Yang **SPEAKER**
7 days ago

Jean-Jacques Fouchet
OK you delete data but what happens...
we delete the model data after the order has been completed

Aaron Appiah **SPEAKER**
7 days ago
First step OF BECOMING UNIONFAB'S Partner
Send A Email to hello@unionfab.com to get Partner Agreement Files or for further inquiries.

Thanks everyone



AGENDA



WHO WE ARE



PRODUCT INTRODUCTION (AI SYSTEM)



BENEFITS OF PARTNERSHIP & INVESTMENT



QUALITY CONTROL & LOGISTICS



TESTIMONIAL



FREE PRINTER GIVEAWAYS

Unionfab





Company Introduction Video

<https://www.youtube.com/watch?v=Upak6w4Aovc>

OUR SERVICES

3D Printing
SLA

Number of Total Machines

308

3D Printing
SLM

Number of Total Machines

112

3D Printing
SLS

Number of Total Machines

21

3D Printing
FDM

Number of Total Machines

56

3D Printing
MJF

Number of Total Machines

14

3D Printing
POLYJET

Number of Total Machines

6

PRODUCT INTRODUCTION (AI SYSTEM & SOFTWARE)



Instant Quotation System

The customer uploads the file independently and selects the required service. Then, the system makes intelligent quotations according to the customer's choice.

- **Uploading File**
- **Select Services (quantity, materials, post-processing, etc.)**
- **Instant Quotation.**



Real-time Visual Order System

- **Order Details**

Record all order information so that customers do not need to record additional order information.

- **Real-time Status**

Show the production status of orders in real-time, without consulting sales/customer service, and check the latest status anytime and anywhere.

- **Online Inspection**

After the production is complete, the quality inspection personnel carry out the inspection operation and synchronise the online inspection with the customer to check whether the product is qualified.



Intelligent Customer Analytic System

- **System/CS follow-up**

Following up on the order intention, the system can carry out user operations; At the same time, customer service can take the initiative to contact customers for documentary processing.

- **Intelligent Behaviour Analysis**

According to users' behaviours, the order intention is scored to calculate the order intention of users.

- **Customer Behaviour Record**

The system records all browsing behaviours of users on the website.

BENEFIT OF PARTNERSHIP



Increase In Revenue

Our Mother Company Makes Industrial 3D Printers for some technology; we also produce materials making our prices more competitive. The cost of 3d Printing some technology with Unionfab, compared to other competitors in America & Europe, is **60 - 70 % lower.**

Unique Price Structure:- Partners enjoy very favourable **discount pricing.** When you print more per month.

With **Print and Pay Later** Options are available on terms & Conditions.



Expand Production Capacity

With over 400 Industrial 3D Printers, Unionfab produces 3D parts faster, quicker and with bulk volume at a go.

In addition, you can print Larger 3d Parts on a Max Print Scale of 2100x700x900mm. Unionfab is one of a few companies with this type of printer in China.

All Equipment & Labor forces are at the partner's disposal without any fee required.



Dedicated Technical Support

Unionfab provides Partners with a **Key Account Manager** to handle all their inquiries, manual quotes, and pre & after-sales issues.

New Materials Introduction-

Once or twice every month, Unionfab introduces new materials for print technology, and we take time to introduce and educate partners on new materials, which helps partners in marketing. Unionfab also provides some brand and marketing kits to assist as well.

Collectively Unionfab has over ten years of experience in 3D Printing, CNC, Injection Molding, and Casting.

QUALITY CONTROL

QUALITY CONTROL PROCESS



Normal Report										UNIONFAB			
Unionfab Order No.					Customer No.					Material			
Order Type		<input type="checkbox"/> Sample	<input type="checkbox"/> First	<input type="checkbox"/> Urgent	Post-treatment		Surface Treatment						
Process	SLA	SLS	SLM	MJF	CNC	Silicone Membrane	Injection Molding	Cast	Sheet Metal				
Inspector	Date		Qualified Qty:			Remained Qty:							
Surface Quality Requirements										Inspection Judgement		Remark	
Appearance	The product surface is free of cracks, missing materials, bumps, burrs, scratch or cracks.										<input type="checkbox"/> OK	<input type="checkbox"/> NG	
	No oxidation / electroplating / spraying and other defects, no visible color difference, color spots and other defects.										<input type="checkbox"/> OK	<input type="checkbox"/> NG	
	The surface roughness meets the requirement of drawings and orders. The contents and positions of logo is correct.										<input type="checkbox"/> OK	<input type="checkbox"/> NG	
	The appearance of the product is clean and free of grease, oil and dirt.										<input type="checkbox"/> OK	<input type="checkbox"/> NG	
★Product pictures													
<div style="display: flex; gap: 10px;"> CNC-H CNC-N Injection molding-H Normal + </div>													

★ 1. We provided Unionfab Standards Inspection, aside from other special reports requested.

2. According to drawings and inspection standards, Unionfab does 100% inspecting Appearance.

3. Unionfab takes pictures of all parts and sends them to Partner(s) to audit and verify before shipping.

★★ i. Our **Incoming Quality Check** also does 100% inspecting with each order on Unionfab platforms and auto-generates inspection reports.
 ii. We also provide online inspecting for partners.

LOGISTICS

	DHL	FEDEX	UPS
NORTH & SOUTH AMERICA	2 – 4 DAYS	3 – 5 DAYS	3 – 5 DAYS
AFRICA	2 – 4 DAYS	3 – 5 DAYS	3 – 5 DAYS
EUROPE	2 – 3 DAYS	3 – 5 DAYS	3 – 5 DAYS
ASIA	2 – 3 DAYS	3 – 5 DAYS	3 – 5 DAYS
AUSTRALIA	2 – 3 DAYS	3 – 5 DAYS	3 – 5 DAYS

SHOW CASES & GALLERY – 3D PRINTING

RAPID PROTOTYPE & LOW VOLUME PRODUCTION



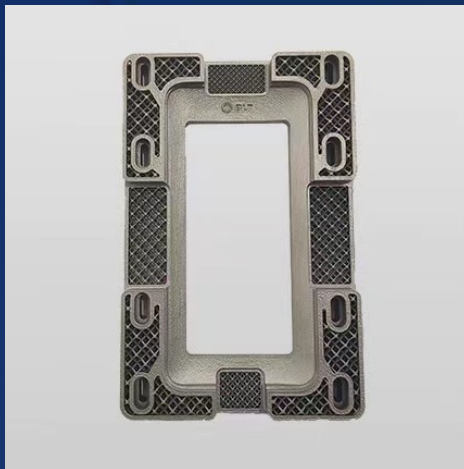
Grating Parts



Car Wheel Hub



Titanium Alloy Acetabular Cup



Mobile Phone Test Fixture



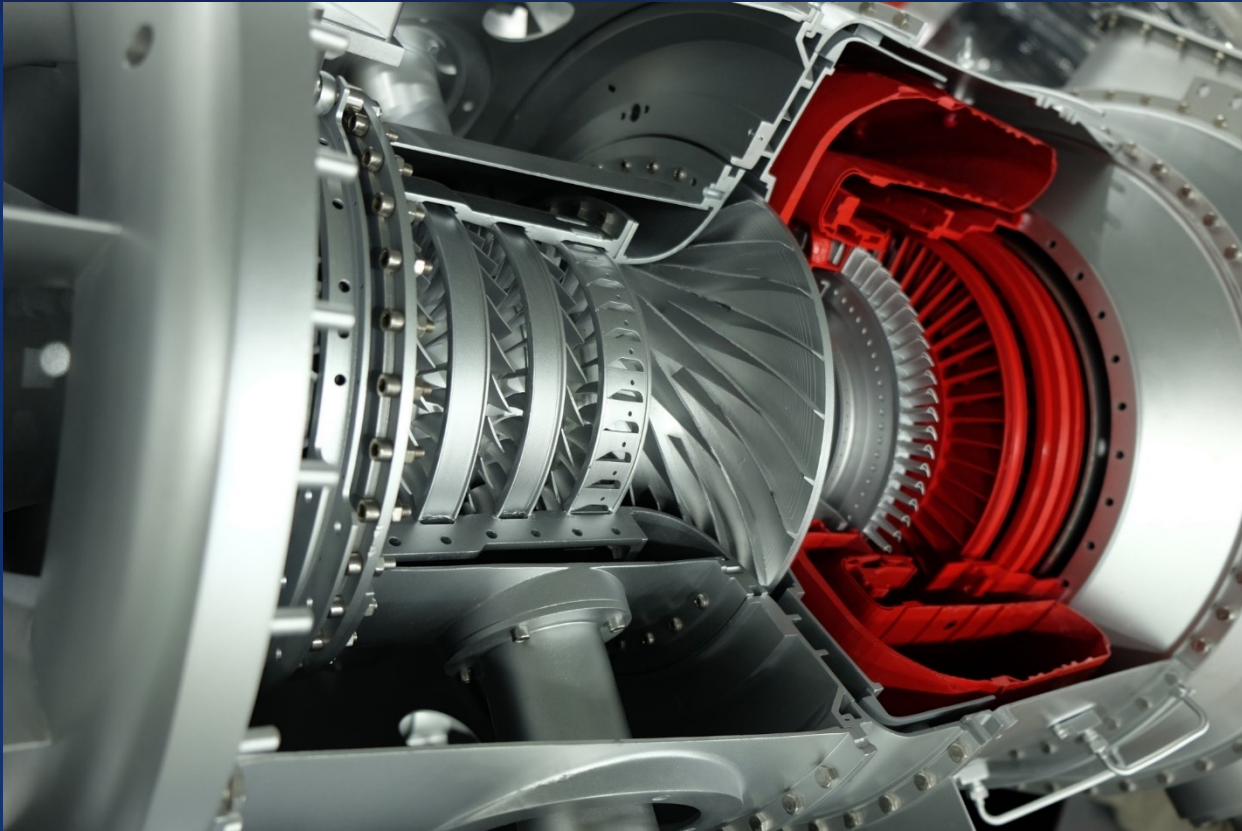
False Tooth



Nickel-Based Super alloy Engine Crankcase

SHOW CASES & GALLERY – 3D PRINTING

RAPID PROTOTYPE & LOW VOLUME PRODUCTION



SHOW CASES & GALLERY – 3D PRINTING

RAPID PROTOTYPE & LOW VOLUME PRODUCTION



Individual Brace
(completed ethics and clinical trials)



Blood Test Instrument
(1000 sets/year)

SHOW CASES & GALLERY

RAPID PROTOTYPE & LOW VOLUME PRODUCTION



SHOW CASES & GALLERY – CNC

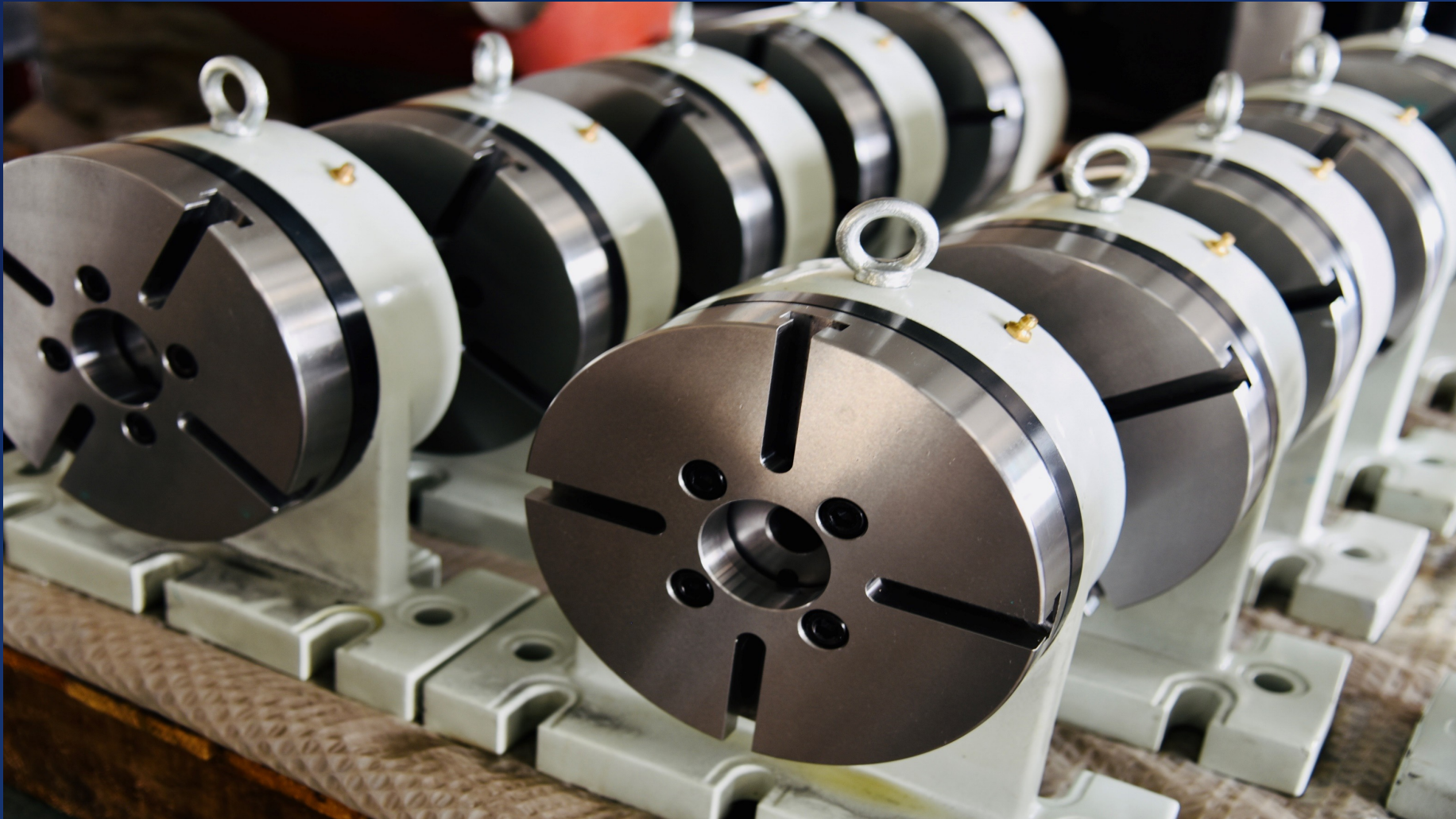
Unionfab

RAPID PROTOTYPE & LOW VOLUME PRODUCTION



SHOW CASES & GALLERY

RAPID PROTOTYPE & LOW VOLUME PRODUCTION



INVESTMENT & ORDERS

We hope to help our partners in various ways, including providing high-quality production support, joint investment in building factories, selling cost-effective equipment, leasing equipment, and distributing qualified orders.

If you are interested in this, please get in touch with me **Allen(Unionfab CEO)** at **yanggen@uniontech3d.cn** to discuss cooperation.



Speaker

Allen Yang
(CEO)

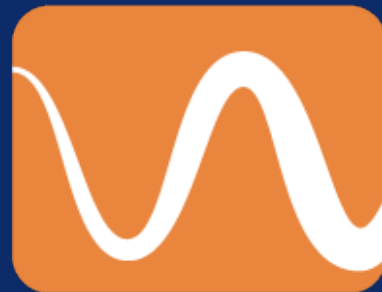
Unionfab

TESTIMONIAL

Speaker

Jason Miller

President and CEO



Cosine

LEAD TIME AND QUOTATION (EXAMPLE)

Process	Material	Price(\$/g)	Lead Time(Days)	Quotation Time
SLA	Standard Resin	0.12	1-3	Instant Quote
SLS	Nylon 12 Black	0.24	2-3	Instant Quote
SLM	Aluminum	0.55	3-5	Instant Quote
FDM	PC	0.25	2-4	24 Hours
SLS	PA6GF Black	0.7	2-4	Instant Quote

BECOME A STRATEGIC PARTNER OF UNIONFAB

	SILVER	GOLD
Financial Support		
Free System Support		
Better Discount	10%	15%
Investment		
Orders		
Sample Parts		

SILVER

- ◆ Sign Partner Cooperation Agreement.
- ◆ Complete Partner Qualification.

GOLD

- ◆ More than Three Months of Cooperation;
- ◆ \$20,000 accumulated in the Past Six Months.

Financial Support

- ◆ More than three months of cooperation.
- ◆ Accumulative cooperation of 10 orders.

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GIVE AWAY RAFFLE



matrix
UnionTech

FAQ'S: SHIPPING COST AND TAX

Total Cost = Order Purchase Amount + Shipping Cost + Tax

Shipping Cost: 15%~30% of Order Purchase Amount

Tax: We don't bill taxes and customs duties in addition to our invoicing

Based On your Country's Tax Policy, most orders do not need taxes and customs duties. Also, we support a lot of support in reducing or avoiding taxes based on partners' wants and needs.

- 1) use a unique Customs declaration code, which will lead to free import duties.
- 2) we can set the appropriate customs declaration amount based on our partners' wants and needs..

THANK YOU



Unionfab
MARKETING TEAM



hello@unionfab.com



+86-182-2160-3447

